



BOARD OF FUNERAL DIRECTORS AND EMBALMERS

DAVY CROCKETT TOWER
500 JAMES ROBERTSON PARKWAY
NASHVILLE, TENNESSEE 37243-1144
PHONE (615) 741-5062 FAX (615) 532-1903
Website: <http://funeral.tn.gov>

October 13, 2023

Practicum Strategies
Attn: Robert Peterson
311 N Ave Unit 4343
Dunellen, NJ 08812

Provider Number 27

RE: Continuing Education Course Approval

Dear Robert Peterson:

I am pleased to inform you that the attached referenced continuing education course(s) have been approved for the requested date(s) of October 23, 2023 through October 22, 2024.

Enclosed you will find an attendance roster for your use in reporting licensees taking your course(s). Submit the completed (in its entirety) attendance roster form on or before the 15th of the month following the course. If the roster is not submitted in a timely manner, it may result in a no-credit status for licensees. **Each provider and each course has been issued a number which must appear on the form for licensee to receive proper credit. The provider number and course number are listed at the top of this page next to the provider name and next to the course name.**

If there is any change to course content, including course date or location, an amendment must be submitted a minimum of thirty (30) days prior to the course being given. All on-going courses must be re-approved every twelve (12) months. **Also, to ensure a licensee is actually participating in the telephone-based programs, the funeral home owner or manager must attest on the sign-in sheets that their employee(s) participated.**

Sincerely,

Lisa Bohannon

Lisa Bohannon
Regulatory Administrative Manager

Enclosure(s)

Practicum Strategies

Course Name	Number of Hours	Course Number	File #
Funeral Values	3	27-268	7829
Understanding & Completing the Death Certificate	3	27-269	7830
Dealing with Communicable Disease/AIDS	3	27-270	7831
Power Communications	2	27-271	7832
Preneed Funeral Planning	2	27-272	7833
The Vanguard of Competition	4	27-273	7834
Business Morals and Ethics	4	27-274	7835
Coping with Stress as a Funeral Director	4	27-275	7836
Moral Dilemmas Facing the Funeral Professional	3	27-276	7837
How to Tell the Children	3	27-277	7838
Cremation: The Process	3	27-278	7839
Cremation: The Client The Caring	3	27-279	7840
Marketing 101 for Funeral Directors	3	27-280	7841
Intermediate Marketing for Funeral Directors	7	27-281	7842
OSHA- A Practical Guide for Funeral Service	2	27-282	7843
Introduction to Accounting	3	27-283	7844
Everyday Ethics for Funeral Directors	2	27-284	7845
Sacred Sensitive and Sane	3	27-285	7846
Grief 101 for Funeral Directors	2	27-286	7847

Job Burnout in Funeral Service	2	27-287	7848
Ethics for Funeral Directors	2	27-288	7849
A Review of Basic Embalming Procedures	4	27-289	7850
Employee Recruitment & Retention in Funeral Service	3	27-290	7851
Embalming Chemistry	3	27-291	7852
Cremation Yesterday Today & Tomorrow	3	27-292	7853
OSHA for Small Business	6	27-293	7854
Investment Management	3	27-294	7855
Universal Precautions	4	27-295	7856
Funeral Profession & Consumer Behavior	3	27-296	7857
Preplanning for Business Interruption	5	27-297	7858
Motivation and Coaching	4	27-298	7859
Managing Stress for Funeral Professionals	4	27-299	7860
Hazardous Chemicals/Toxic Substances	3	27-300	7861
Living with the FTC's Funeral Rule	6	27-301	7862
Complying with the Funeral Rules	10	27-302	7863