



TFDA is pleased to announce the Tennessee Preneed Funeral Trust Fund is now operational. TFDA members now have a funding option when preneed opportunities arise, Investors Life for insurance funding, and TFDA Preneed Trust to fulfill trusting needs.

The Tennessee Preneed Funeral Trust Fund is a secure pooled trust comprised from TFDA member funeral establishments. Any TFDA member firm may participate in the Trust. Participation in the trust allows TFDA members the ability to deposit funds for an intended funeral beneficiary's preneed arrangement ensuring compliance with all preneed laws and regulations. Those funds earn competitive rates of interest and can be accessed quickly when a funeral becomes at-need.

The Tennessee Preneed Funeral Trust a service available to all TFDA members in good standing, and:

Meets all state and federal requirements.

2% Minimum Crediting Rate or market value whichever is greater.

No Minimum Deposit Requirements, Age Restrictions or Chargebacks

Online Quarterly Reports and Account Balances through Administrative Systems Inc. provides monthly preneed reports,

Affords access to online account balance information, summary statements and monthly activity reports.

Tennessee Preneed Funeral Trust funds are pooled with many other accounts in secure investments earning the highest possible rate of return. The return earned over time will assist in offsetting rising costs should the price of the future funeral increase. One hundred percent of the principal and interest accrues to the benefit of the intended funeral recipient.

All Tennessee Preneed Funeral Trust accounts are fully portable, meaning you may transfer your account to another funeral home at any time. Some traditional saving accounts may close or become inaccessible at your time of death. Tennessee Preneed Funeral Trust accounts will be available immediately to apply toward or pay for final funeral expenses.



Security National Life Insurance Company Endorsed by the Tennessee Funeral Directors Association (TFDA) as Preferred Preneed Provider.

Security National Life Insurance Company is pleased to announce its new relationship with the Tennessee Funeral Directors Association. This endorsement aims to provide funeral professionals across Tennessee with access to Security National's preferred preneed insurance products and services.

"I'm excited about our endorsement opportunity with the great funeral professionals in Tennessee! We are equally as excited about the ability to partner with the TFDA to continue to provide unparalleled insurance funded prepaid funeral products and marketing support solutions to fit each potential funeral home's wants and needs."

- Guy V. Winstead, VP of Sales, Security National Life Insurance Company.

The benefits of this new partnership include.

- Preneed products and services tailored for TFDA Membership
- Customized marketing solutions for partner funeral homes
- Exclusive C&J Financial funding rate

"C&J Financial is thrilled to partner with the TFDA as the endorsed supplier for insurance assignment funding. With Security National's pre-paid funeral products, with C&J's Quick Claim™ assignment funding and TFDA exclusive discount rates, this partnership provides the ultimate funding solutions for its members."

- Jamie Meredith, Executive Vice President, C&J Financial

Security National Life Insurance Company is a market leader in preneed insurance products and services. We are a publicly traded company (NASDAQ: SNFCA) that provides strength and security for more profitable prepaid funerals. Our company has enjoyed impressive growth over the past few years and is ahead of last year's record-breaking sales. Let's share our success together. More information available at www.snlprenneed.com.

Jay Slatton is the Area Sales Manager for Tennessee. Jay lives in Gordonsville, Tennessee with his wife, Leann, and two daughters, Ally Beth, and Ava Grace. Jay is a funeral director, embalmer, and licensed insurance producer. He has been very active in the Tennessee Funeral Directors Association and a Past President of the Upper Cumberland Funeral Directors Association. He currently serves on the Board of Directors for Tennessee Funeral Sales and Supply Club. Jay is active in his community through youth sports with his daughters and has served on the City Council for 6 years. He is a member of the Carthage Masonic Lodge #14 and attends Grant Missionary Baptist Church. Jay and his family are avid Vanderbilt Commodore fans and enjoy camping in their free time.

The Tennessee Funeral Directors Association is a nonprofit organization that seeks to provide Funeral Professionals advocacy through communication, education, and legislation; thereby empowering the licensed funeral professional the ability to serve at the highest level.

For more information, please contact Jay Slatton by email JayS@snlprenneed.com or by calling (615) 418-6276